

HENNING HILLMANN

Department of Sociology
 School of Social Sciences
 University of Mannheim
 D-68131 Mannheim, Germany
 Phone: +49.(0)621.181.3942
 E-mail: hillmann@uni-mannheim.de

ACADEMIC POSITIONS

Since 2009 Professor of Economic and Organizational Sociology, University of Mannheim.
 2004-10 Assistant Professor of Sociology, Stanford University.

EDUCATION

2004 Ph.D. in Sociology (with distinction), Columbia University, New York.
 2001 M.Phil. in Sociology, Columbia University, New York.
 1995 M.A. (Diplom) in Social Sciences (with distinction), Humboldt University,
 Berlin.

PEER-REVIEWED PUBLICATIONS

BOOK

Hillmann, Henning. 2021. *The Corsairs of Saint-Malo: Network Organization of a Merchant Elite Under the Ancien Régime*. New York: Columbia University Press (The Middle Range Series).

JOURNAL ARTICLES

- Aven, Brandy L., and Henning Hillmann. 2018. "Structural Role Complementarity in Entrepreneurial Teams." *Management Science*, vol. 64 (December): 5688-5704.
- Böhm, Timo, and Henning Hillmann. 2015. "A Closed Elite? Bristol's Society of Merchant Venturers and the Abolition of Slave Trading." *Political Power & Social Theory*, vol. 29: 147-175.
- Hillmann, Henning. 2013. "Economic Institutions and the State: Insights from Economic History." *Annual Review of Sociology*, vol. 39: 251-273.
- Hillmann, Henning, and Brandy L. Aven. 2011. "Fragmented Networks and Entrepreneurship in Late Imperial Russia." *American Journal of Sociology*, vol. 117 (September): 484-538.
- Hillmann, Henning, and Christina Gathmann. 2011. "Overseas Trade and the Decline of Privateering." *Journal of Economic History*, vol. 71 (September): 730-761.
- Hillmann, Henning. 2008b. "Localism and the Limits of Political Brokerage: Evidence from Revolutionary Vermont." *American Journal of Sociology*, vol. 114 (September): 287-331.
- Hillmann, Henning. 2008a. "Mediation in Multiple Networks: Elite Mobilization before the English Civil War." *American Sociological Review*, vol. 73 (June): 426-454.

 BOOK CHAPTERS, PROCEEDINGS AND EDITOR-REVIEWED PUBLICATIONS

- Burgdorf, Katharina, and Henning Hillmann. [forthcoming]. "Archival Data." In *Research Handbook on Analytical Sociology*, edited by Gianluca Manzo. Cheltenham, UK: Edward Elgar.
- Trapido, Denis, and Henning Hillmann. 2010. "Relational Counterbalances to Economic Endogamy." *Best Paper Proceedings, Academy of Management, Montréal*.
- Hillmann, Henning. 2009. "Identities." *Trajectories*, vol. 21(Fall): 43-44.
- Hillmann, Henning. 1997. "Between Commitment and Autonomy: Elements toward a Sociology of Intellectuals." *Berliner Journal für Soziologie*, vol. 7(1): 71-86.

 WORK IN PROGRESS

- "The 2004 Deregulation of Germany's Crafts and Trades: Its Consequences for Careers, Firms and Consumers." With Christina Gathmann. DFG-SPP funded research project.
- "Immigration Policies and Pathways of Migration: A Comparative Historical Perspective." With Christina Gathmann, Jeremy Kuhnle, and Gaspare Tortorici. Research project.
- "Organization and Job Mobility in New York City's Yellow Cab Industry." With Philipp Brandt. Research project.
- "The emergence of auteur filmmaking: identity formation from symbolic networks." With Katharina Burgdorf. Article manuscript.
- "Chains of Opportunity in Politics: An empirical analysis of politicians' careers and mobility in the German Bundestag since 1949." With Philipp Brandt and Katharina Burgdorf. Research project.

 RESEARCH GRANTS

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| 2018-21 | "The 2004 Deregulation of Germany's Crafts and Trades: Its Consequences for Careers, Firms and Consumers." Co-PI with Christina Gathmann. German Research Foundation (DFG). As part of the Priority Program <i>The German Labour Market in a Globalised World: Challenges through Trade, Technology, and Demographics</i> , SPP 1764. |
| 2015-18 | "From Licensing to Certification: An Empirical Analysis of the 2004 Reform of the Crafts and Trade Code in Germany." Co-PI with Christina Gathmann. Fritz Thyssen Foundation, €175,000 (2015-17) + €96,000 (2017-18). |
| 2014 | "Occupational Licensing – An Obstacle to Labor Market Integration?" Co-PI with Christina Gathmann. Seed Grant, Mannheim Centre for European Social Research (MZES). |
| 2006-9 | "Commerce and Crime: States, Property Rights, and the War on Trade, 1700-1815. Principal Investigator. United States National Science Foundation (#SES-0550848), \$118,209. |
| 2005-7 | "Illegal Markets and the State: Evidence from Eighteenth Century Privateering." Principal Investigator. OTL Research Incentive Fund Award (#WAGL), Stanford University, \$24,978. |
| 2005-6 | "The Political Economy of Illegal Organization: Evidence from Eighteenth-Century Privateering." Principal Investigator. VPUE Faculty Grant for |

- Undergraduate Research (#FY05-372), Stanford University, \$6,450.
- 2001-2 "Time-variant Effects of Risk and Protective Factors on Sexual Behavior in Adolescent Relationships." Sexuality Research Fellowship. Social Science Research Council and the Ford Foundation, \$28,000.

AWARDS AND HONORS

- 2019 Undergraduate teaching award for best social science lecture class, University of Mannheim.
- 2008-9 Faculty Fellow, Institute for Research in the Social Sciences (IRiSS), Stanford University.
- 2003 Dissertation Fellowship, GSAS, Columbia University.
SSHA-Rockefeller Graduate Student Award, Social Science History Association.
- 2002 Alex Inkeles Prize, Department of Sociology, Columbia University.
Dean's Fellowship, Graduate School of Arts and Sciences, Columbia University.
- 1998-2001 Paul F. Lazarsfeld Fellowship, Department of Sociology, Columbia University.

EDITORIAL AND ADVISORY BOARDS

- 2011-13 Consulting editor, *American Journal of Sociology*.
- 2013-present Consulting editor, *Sociological Science*.
- 2016-present Advisory board, *Journal of Historical Network Research*

MANUSCRIPT AND GRANT REVIEWING

Academy of Management Review, American Journal of Sociology, American Sociological Review, Historical Methods, International Sociology, Journal of Economic History, Mobilization, Organization Science, Social Forces, Social Networks, Socio-Economic Review, Sociological Perspectives, Sociological Science, Social Science History, Studies in American Political Development, World Politics.

Princeton University Press.

German Research Foundation (DFG), Austrian Science Fund, Leibniz-Gemeinschaft, MacArthur Fellowship Foundation, National Science Foundation (U.S.), Swiss National Science Foundation.

TENURE AND PROMOTION EVALUATIONS

University of Michigan, Ann Arbor; Penn State University; Carnegie Mellon University; Universität Wien; University of Mannheim.

PROFESSIONAL AND UNIVERSITY SERVICE

- 2018-20 University Promotion and Tenure Committee, University of Mannheim.

2017-present	Director, Research Department A (Sociology), Mannheim Center for European Social Research (MZES).
2014	Conference Organizer, 7 th Annual Meeting, International Network of Analytical Sociology, Mannheim, Germany.
2014-19	Elected member of the Senate, University of Mannheim.
2013	Member of Prize Committee, Best Paper Award, International Network of Analytical Sociology.
2011-18	Curriculum Development Committee (B.A./M.A.), School of Social Sciences, University of Mannheim.
2010-16	Chair, Graduate Admissions Committee (M.A.), Department of Sociology, University of Mannheim.
2010-present	Multiple Junior and Senior Faculty Recruitment Committees in Sociology, Political Science, and Management.
2009-16	Director of Graduate Studies, Department of Sociology. University of Mannheim.
2006-8	Graduate Studies Committee. Department of Sociology, Stanford University.
2006	University chair, dissertation committee, Stanford Interdisciplinary Graduate Program in Environment and Resources (IPER).
2004-6	Graduate Admissions Committee. Department of Sociology. Stanford University.
2005-6	Organizer, Colloquium Series. Department of Sociology. Stanford University.

INVITED PRESENTATIONS (LAST 10 YEARS)

2019	Social Research and Public Policy seminar series, NYU-Abu Dhabi Entrepreneurship Seminar Series, Indian Institute of Management, Bangalore, India
2018	CREST Sociology Seminar Series, ENSAE, Paris Paris Seminar on the Analysis of Social Processes and Structures, Sorbonne Area Management Seminar, Mannheim Business School
2016	Sciences Po/CSO, Paris, France Department of Sociology, Yale University
2015	Juan March Institute, University Carlos III, Madrid Institute of Management, University of Lugano, Switzerland
2014	Department of Sociology, University of Zurich, Switzerland
2013	ESSEC Business School, Paris, France Department of Economics, Lund University, Sweden Department of Sociology, Stockholm University, Sweden
2011	SCANCOR Workshop on Institutional Analysis, Mannheim, Germany Lazarsfeld Center for the Social Sciences, Columbia University

2010 Department of Sociology, Utrecht University, the Netherlands
 CERAM Research Seminar, SKEMA Business School, Sophia-Antipolis, France
 Department of SME Research and Entrepreneurship, University of Mannheim

CONFERENCE PRESENTATIONS (LAST 10 YEARS)

2019 European Conference on Social Networks, Zurich, Switzerland

2018 Sunbelt Social Networks Conference, Utrecht, Netherlands

2016 Conference on Networks & Events, New Haven, Conn.
 International Network of Analytical Sociology, Annual Meeting, Utrecht, NL

2014 European Group for Organizational Studies, 30th Colloquium, Rotterdam, the Netherlands
 Historical Network Research Conference, Ghent University, Belgium
 Social Science History Association, Annual Meeting, Toronto

2013 European Group for Organizational Studies, 29th Colloquium, Montréal, Canada
 American Sociological Association, Annual Meeting, New York
 Social Science History Association, Annual Meeting, Chicago

2012 International Network of Analytical Sociology, Annual Meeting, New York
 “Embeddedness and Beyond”, Moscow, Russia. Joint Interim Conference of ISA RCo2 “Economy and Society”, ESA Economic Sociology Research Network, ASA Economic Sociology Section

2011 Social Science History Association, Annual Meeting, Boston
 European Historical Economics Society Conference, Dublin, Ireland
 International Society for New Institutional Economics, Annual Conference, Stanford, CA

2010 Economic History Association, Annual Meeting, Evanston, IL
 European Group for Organizational Studies, 26th Colloquium, Lisbon, Portugal
 Academy of Management, Annual Meeting, Montréal, Canada
 American Sociological Association, Annual Meeting, Atlanta

CLASSES TAUGHT

Undergraduate (B.A.):

SOC 126. Introduction to Social Networks (Lecture, Stanford); SOC 180B. Evaluation of Evidence (Lecture, Stanford); SOC 160/260. Formal Organizations (Lecture, Stanford); Historical Sociology (Seminar, Mannheim); Introduction to Organizational Sociology (Lecture, Mannheim); Social Network Analysis (Seminar, Mannheim); Organizational Theory (Seminar, Mannheim); Political Networks (Seminar, Mannheim).

Graduate (M.A./Ph.D.):

SOC 312. Workshop in Political Sociology & Collective Action (Stanford); SOC 324. Seminar in Social Networks (Stanford); Research Seminar: European Societies (Mannheim); Research Seminar: Markets and Organizations (Mannheim); Sociological Theory (Lecture, Mannheim); Politics and Economic Institutions (Seminar, Mannheim); Organizational Sociology (Seminar, Mannheim); Political Networks (Seminar, Mannheim); Ph.D. Workshop (Mannheim); Structuralist Theory (Seminar, Mannheim); Careers in Organizations (Seminar, Mannheim).

DISSERTATION COMMITTEES (*= Chair)

Mannheim:

*Florian Andersen
 *Katharina Burgdorf, Ph.D. candidate
 *Jeremy Kuhnle, Ph.D. candidate
 *Polina Mosolova, Ph.D. candidate
 Sebastian Pink (Ph.D. 2017)
 *Jan Guijarro Usobiaga (Ph.D. 2015)
 *Timo Böhm (Ph.D. 2015)
 Lars Leszczensky (Ph.D. 2015)

External:

Anna Mitschele (Ph.D. 2013, Columbia University)

Stanford:

Kaisa Snellman (Ph.D. 2011)
 Jeung-eun Lee (Ph.D. 2010)
 Andrew Parker (Ph.D. 2010)
 Denis Trapido (Ph.D. 2008)
 Rebeca Hwang (IPER, Ph.D. 2008)
 Sean Everton (Ph.D. 2007)
 Young-Choon Kim (Ph.D. 2005)
 Jennifer Van Stelle (Ph.D. 2005)
 Songhua Hu (Ph.D. 2005)
 Byung-Soo Kim (Ph.D. 2004)

MASTER THESIS COMMITTEES (*= Chair)

Mannheim:

*Leila Doumi (M.A. expected 2021)
 *Florian Andersen (M.A. 2020)
 *Simon Koob (M.A. 2020)
 *Klara Raiber (M.A. 2019)
 *Sonja Malich (M.A. 2019)
 *Polina Mosolova (M.A. 2018)
 *Bryan Bohrer (M.A. 2018)
 *Katharina Burgdorf (M.A. 2018)
 *Hendrik Halbe (M.A. 2016)
 *Benjamin Rohr (M.A. 2015)
 *Jan Grau (M.A. 2015)
 *Malte Reichelt (M.A. 2013)
 *Timo Böhm (M.A. 2012)
 *Michel Maier-Bode (M.A. 2012)

*Nadezda Weidner (M.A. 2012)
 *Friederike Römer (M.A. 2011)
 *Anna Jaeger (Dipl. 2011)
 *Jan-Christoph Janssen (Dipl. 2011)
 Agnes Orban (Dipl. 2011)
 Christian Petersen (Dipl. 2011)
 *Marius Reinhardt (Dipl. 2011)
 Lydia Seifert (Dipl. 2011)
 Tobias Gummer (Dipl. 2010)
 *Marit Brademann (Dipl. 2010)

Stanford:

Kaisa Snellmann (M.A. 2005)
 *Kristofer Bonifas (M.A. 2005)